

# RELIABILITY UNLEASHED

STRATEGIC FRAMEWORK

**From Chaos to Confidence**

Site Reliability Engineering for Business Leaders

Executive Track | ~60 Minutes | Strategic Overview

# THE BUSINESS CASE FOR RELIABILITY

**\$400K**

Average cost per hour  
of downtime

**79%**

Customers leave after  
bad experience

**5x**

Cost to acquire new  
vs retain existing

**Reliability isn't just an engineering  
problem.**

It's a business differentiator and competitive  
advantage.

# WHAT IS SITE RELIABILITY ENGINEERING?

"SRE is what happens when you ask a software engineer to design an operations function."

— Ben Treynor, VP Engineering, Google

## TRADITIONAL OPS

- Manual, reactive
- Scaling = more people
- Unmeasured reliability
- Dev vs Ops tension

## SRE APPROACH

- Automated, proactive
- Scaling = better software
- Data-driven SLOs
- Shared responsibility

# THE RESEARCH: DORA METRICS

10+ years of research, 39,000+ participants



Key insight: Elite performers ship faster AND more reliably

# SLOS: MAKING RELIABILITY MEASURABLE



**SLI**

Service Level  
Indicator  
*What we  
measure*



**SLO**

Service Level  
Objective  
*Target we aim for*



**ERROR BUDGET**

Acceptable  
unreliability  
*Investment  
capacity*

**>50%**

**budget**

Ship features

**25-50%**

Prioritize  
reliability

**<25%**

Feature  
freeze

# THE COST OF NINES

AVAILABILITY	DOWNTIME/YEAR	RELATIVE COST	USE CASE
99% (2 nines)	3.65 days	\$	Internal tools
99.9% (3 nines)	8.76 hours	\$\$	Business apps
99.95%	4.38 hours	\$\$\$	Customer-facing
99.99% (4 nines)	52.6 min	\$\$\$\$	Core platform
99.999% (5 nines)	5.26 min	\$\$\$\$\$	Life-critical

*Each additional nine roughly 10x the cost. Choose wisely.*

# LEARNING FROM INDUSTRY LEADERS

## GOOGLE

Invented  
SRE, error  
budgets, 50%  
toil cap

## NETFLIX

Chaos  
engineering,  
test in  
production

## AMAZON

Cell-based  
architecture,  
blast radius

## META

SEV culture,  
move fast  
safely

## STRIPE

99.999%  
uptime,  
defensive  
design

## SPOTIFY

Golden paths,  
platform  
engineering

# HIGH-RELIABILITY ORGANIZATIONS

Lessons from Aviation, Nuclear, Healthcare, NASA

- |   |                                   |                                          |
|---|-----------------------------------|------------------------------------------|
| 1 | <b>Preoccupation with Failure</b> | — Never ignore small failures            |
| 2 | <b>Reluctance to Simplify</b>     | — Embrace complexity, don't oversimplify |
| 3 | <b>Sensitivity to Operations</b>  | — Real-time situational awareness        |
| 4 | <b>Commitment to Resilience</b>   | — Detect, contain, recover quickly       |
| 5 | <b>Deference to Expertise</b>     | — Let experts decide, regardless of rank |



# THE OBSERVABILITY INVESTMENT

*"If you can't monitor a service, you can't be reliable."*

— Google SRE Book



## METRICS

What's happening?



## LOGS

What happened?



## TRACES

Why did it happen?

**ROI: Faster detection → Faster resolution → Less downtime**

# INCIDENT MANAGEMENT: THE ROI

## WITHOUT PROCESS

- Chaos during incidents
- Unclear ownership
- Same issues recur
- Blame culture

**MTTR: 4+ hours**

## WITH SRE PROCESS

- Structured response
- Clear roles (IC, Comms)
- Blameless postmortems
- Learning culture

**MTTR: <1 hour**

# CULTURE: THE HIDDEN MULTIPLIER

Ron Westrum's Organizational Culture Types

## PATHOLOGICAL

- Information is power
- Messengers are shot
- Failure leads to blame
- New ideas are crushed

## BUREAUCRATIC

- Information is controlled
- Messengers are tolerated
- Failure leads to justice
- New ideas create problems

## GENERATIVE

- Information is shared
- Messengers are trained
- Failure leads to inquiry
- New ideas are welcomed

**DORA research: Generative culture predicts software delivery performance**

# CLOUD STRATEGY: RELIABILITY IMPLICATIONS

## ON-PREMISES

- Full control, full responsibility
- Capital expenditure model
- Limited geographic distribution
- Predictable costs at scale

## PUBLIC CLOUD

- Shared responsibility model
- Operational expenditure
- Global distribution possible
- Variable costs, auto-scaling

KEY DECISION **Match SLO to platform capability**

RISK FACTOR **Vendor lock-in vs portability**

# AI/ML: NEW RELIABILITY CHALLENGES

## TRADITIONAL SOFTWARE

- Deterministic behavior
- Clear failure modes
- Static once deployed
- Easy to test

## AI/ML SYSTEMS

- Non-deterministic output
- Subtle degradation
- Model drift over time
- Harder to validate

**New metrics needed:** Model accuracy, prediction confidence, data quality, inference latency

# AGENTIC OPERATIONS: THE FUTURE

1

## DETECT

AI anomaly detection

2

## DIAGNOSE

Automated analysis

3

## REMEDiate

Execute runbooks

4

## LEARN

Improve models

70%

Auto-resolution

<15 min

MTTR target

24/7

Autonomous

# PLATFORM ENGINEERING: DEVELOPER PRODUCTIVITY

*"A golden path is a paved road to a well-architected production deployment."*

— Spotify Engineering

## WITHOUT PLATFORM

Each team reinvents deployment, monitoring, security. Weeks to production.

## WITH PLATFORM

Self-service, paved paths, built-in best practices. Hours to production.

**Make the right thing the easy thing**

# INVESTMENT PRIORITIES BY MATURITY

1

## FOUNDATION

Monitoring, on-call

2

## MEASUREMENT

SLOs, error budgets

3

## AUTOMATION

CI/CD, remediation

4

## PLATFORM

Golden paths

5

## INTELLIGENCE

AI/ML, agentic

*Each phase builds on the previous. Don't skip steps.*



# MEASURING SRE ROI

## AVAILABILITY GAINS

- Reduced downtime cost
- Fewer customer impacts
- Less revenue at risk

## VELOCITY GAINS

- Faster time to market
- More deployments/day
- Shorter lead times

## EFFICIENCY GAINS

- Less manual toil
- Reduced on-call burden
- Better resource use

## PEOPLE GAINS

- Lower attrition
- Higher engagement
- Better recruitment

# STRATEGIC ANTI-PATTERNS TO AVOID

## ✗ RELIABILITY AS AFTERTHOUGHT

"We'll make it reliable  
after we ship" - technical  
debt compounds

## ✗ TOOL-FIRST THINKING

"Let's buy Kubernetes" -  
tools don't solve  
culture/process problems

## ✗ OVER-ENGINEERING SLOS

"We need 99.999%" -  
costs escalate, value  
doesn't

## ✗ BLAME CULTURE

"Find who caused this" -  
kills learning, hides  
problems

# KEY TAKEAWAYS FOR LEADERS

- 1 Reliability = Business Feature** — impacts revenue & retention
- 2 Measure What Matters** — SLOs & DORA enable decisions
- 3 Culture is the Multiplier** — predicts delivery performance
- 4 Invest Progressively** — foundation → automation → intelligence
- 5 Future is Agentic** — autonomous ops reduce cost

# RELIABILITY UNLEASHED

## QUESTIONS?

### 34 Detailed One-Pagers Available

Technical deep-dives covering all topics discussed today

#### Essential Reading

Google SRE Book  
Accelerate (DORA)

#### Next Steps

Assess current maturity  
Define SLOs  
Build roadmap

